



# **Corporate Presentation** February 2024

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TSX:CDR

## **The Condor Advantage**



- Canadian-based, TSX-listed, Energy and Critical Mineral Developer in Central Asia
- Established in 2006 by the founders of the highly successful Osisko Group of mining companies
- Diverse portfolio of profitable energy transition initiatives
  - Near term cashflow via field refurbishment of existing gas fields while decreasing GHG emissions
    - First-mover advantage in Uzbekistan provides a strong foundation for continued growth
  - Modular Liquified Natural Gas ("LNG") being developed in Kazakhstan
    - LNG production displaces diesel fuel for the railroad, mining, marine, and trucking sectors
  - Lithium brine deposits for battery production
    - > 37,300-hectare license awarded in Kazakhstan
- +15 years' operating in Central Asia
- Prior Kazakhstan oil and gas discoveries were developed and subsequently divested
- Condor Management and technical teams have very comprehensive international experience



## **The Central Asia Advantage**



### Stable and safe operating environment

- Multiple super-major energy and mining companies continue to actively invest and expand operations
  - > US\$430B of foreign direct investment in Kazakhstan
  - Chevron, Exxon, Total, Shell, Glencore, Rio Tinto and Cameco all have ongoing projects and investments
- Significant Resources Remaining
  - Some of the world's largest energy and critical minerals reserves in Western-friendly jurisdictions
- Strategic Transportation Corridor
  - Ongoing expansion of the Trans-Caspian International Transportation Route ("TITR") from Asia to Europe that avoids transit through Russia and Middle East conflict areas
- Rapidly growing domestic energy demand
  - Economic growth and urbanization is significantly increasing the domestic demand for energy
- Ideally suited for rapid deployment of proven Western technologies and operating practices
  - Refurbishment of existing gas fields in Uzbekistan
  - Lithium Brine production in Kazakhstan
  - Modular LNG liquefaction technologies and end-user applications in Kazakhstan and Uzbekistan

Condor's Current Energy Transition Initiatives



## **Strong Foundation Built for Continued Growth**

### Capital Markets

TSX Symbol	CDR
Common Shares	56.5 million Only 1 equity raise since IPO in 2011
Market Capitalization	\$96 million (\$1.70 per share)

CDR Share Price increased **270%** in 2023 **24%** YTD increase in 2024



#### Recent Milestones Achieved

- Jan '24: Production enhancement contract signed in Uzbekistan
  - Operate 8 producing gas fields and implement technologies to increase production
  - Assume operations in March 2024
- Jan '24: Obtained feed gas supply for 1<sup>st</sup> LNG project in Kazakhstan
  - Critical input to producing country's 1<sup>st</sup> LNG
  - Working with national railway and marine companies to implement LNG in 2025
- Jul '23: Received 1<sup>st</sup> lithium brine mining license in Kazakhstan
  - 37,300 hectares with multiple Soviet-era lithium concentrations recorded
- Jul '23: Closed CA\$7.8 MM term loan
  - Assists in advancing lithium brine and LNG energy transition initiatives





## **Condor's Production Contract in Uzbekistan**

- Condor signed a production enhancement contract ("PEC") in January 2024
  - Integrated cluster of 8 producing gas-condensate fields
  - First Western strategic operating partner of Uzbekneftegaz ("UNG"), Uzbekistan's state-owned oil and gas company
    - > UNG is the world's 11<sup>th</sup> largest gas producer
- Condor will operate the 8 gas fields
  - Responsible for all costs
  - Receives a percentage of net revenues realized from sales
- Condor will apply proven technologies to increase production rates, recoveries and decrease costs
  - Active workover program, including artificial lift, water isolation, perforation adds
  - Field water separation and compression
  - Modern drilling equipment and techniques
  - Investigate deeper geologic horizons and non-conventional play-types









## 'First Mover' Advantage in Uzbekistan

### Targeting March 2024 to assume operations

- Environmental and technical baseline studies underway
- Equipment is being mobilized

### Established presence provides a strong foundation for continued growth

- Additional gas revitalization projects
- Exploration opportunities
- LNG applications

### Why Uzbekistan

- Substantial hydrocarbon potential remains
  - 17<sup>th</sup> largest gas producer in the world @ 1.7 TCF in 2022
  - Several multi-TCF fields in region of Condor's PEC
- Investment climate enhanced with extensive reforms
  - > Economic, legal, tax, social, repatriation of capital
- Aligned with Condor's long-standing regional presence
- Uzbekistan's geologic environment is consistent with Condor's experience
  - Analog fields to Western Canada and Kazakhstan

Stacked Carbonate and Clastic Reservoirs Similar to WCSB







## **Modular LNG Overview**



### Liquefied Natural Gas ("LNG") is a cryogenic natural gas in a liquid state

- A liquid stored at low pressure and -162 °C
- 600 times less volume than natural gas<sup>\*</sup>

### Easy and safe to transport and store

- LNG is non-explosive, non-corrosive, non-toxic
- If released, evaporates quickly and disperses, leaving no residual residue
- Conventional LNG plants are complex and expensive
  - Generally implemented for marine export sales
  - Multi-year construction times and +US\$10 Billion
- Modular LNG ("mLNG") plants are more efficient and cost-effective for LNG supply to medium sized industrial users
  - Localizes LNG production and distribution
  - Ideal for regions with limited pipeline networks
  - LNG is easily transported by trucks or rail hauling ISO tanks at near-atmospheric pressure

Conventional LNG Plant –15,000,000 Tonnes Per Annum



Modular LNG Plant –75,000 Tonnes Per Annum



<sup>\*</sup> As per US EIA website

## **Benefits of LNG Production For Central Asia**



### LNG is more environmentally friendly than diesel

- 30% lower greenhouse gas emissions, 95% lower particulate emissions, and 100% lower sulphur emissions<sup>\*</sup>
- Reduces the carbon footprint of equipment that supplies raw materials to support renewable energy initiatives
  - Solar and wind power require significant amounts of copper and other raw materials currently mined in the region
- Cheaper, provides enhanced engine performance and less wear



Trans-Caspian International Transportation Route ("TITR" in red) from China to Europe

• LNG has +20% more BTU energy output than diesel (by weight) and improves efficiency with less frequent re-fuelling requirements and faster freight delivery times

### LNG industrial uses are proven worldwide

- Rail locomotives, mining haul trucks, marine vessels, long-haul transport trucks, remote power generation
- Increases fuel for strategic TITR expansion
  - TITR is a shorter and the fastest route between Asian and European markets
  - Avoids geo-political situations in Russian and the Middle East that can also negatively impact freight delivery times

### Received feed gas allocation from the Kazakh Government

- Allocation will generate up to 350 Tonnes/day of LNG production
  - LNG for ~125 rail locomotives or 215 large mine haul trucks
  - CO<sub>2</sub> emissions reduction equates to removing over 31,000 cars from service annually
- A significant project milestone achieved as Kazakhstan has been experiencing natural gas shortages
- 1<sup>st</sup> LNG production planned for 2025
- Front End Engineering complete and detailed engineering to begin shortly
  - Technology provides best-in-class efficiency by using feed gas as the refrigerant source
- Acquired industrial land for first modular LNG facility
- mLNG has plant construction times of 12 to 18 months
- Allows for easy and cost-effective expansion to meet market demands
- Fully supports Government strategy to materially expand the TITR by addressing increased fuel demands
  - Also supports Kazakhstan's goal of carbon neutrality by 2060
- Discussions underway with national railway and marine companies to confirm volume and delivery schedules





## **Lithium Licenses in Kazakhstan**



### First license awarded in July 2023 (6 years)

- 37,300-hectares
- Heavily faulted in a geothermally active region
  - > Allows migration of mineralized brines into reservoirs
- 670-meter column of tested and untested mineral-rich brine reservoirs from historical wireline and log data
  - Minerals identified include lithium, cesium, manganese, rubidium, strontium
- Li concentration of 67 mg/L from Lower Carboniferous\*
  - Higher grade Devonian penetrated but not tested
- Multiple offsetting Soviet-era wells drilled to assist with regional geological characterization
- Seeking a second Li brine mining license
  - Two wells previously drilled in license area

> Up to 130 mg/L Li concentrations\* with ~ 1000 meters of tested and untested lithium brine sands identified

- Strategic access to Asian and European Li markets
  - Neighboring Uzbekistan has a significant automotive assembly sector (including a large General Motors plant) and is focused on developing domestic EV manufacturing

Material Lithium Brine Land Position is Being Established



\* Concentrations as reported by the Ministry of Geology of the Kazakh Republic

### **Preliminary Li Development Plan**

- Initial stage includes drilling 16 development wells and 8 water injection wells
- Li brine will be processed using proven DLE technologies
  - Li brine is produced from the development wells and processed in a closed-loop, modular system that extracts the Li from the brine
  - Li concentrate is then processed into a refined product that is marketable to EV battery manufacturers
  - After Li extraction, the residue brine is re-injected into non-potable subsurface reservoirs
    - Analogous to water disposal operations used in oil production operations
- Drill and test the first well during the next 12 months
  - Confirm the lateral extension and concentrations of the brine deposits

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 Data necessary to prepare a NI 43-101 compliant mineral resource or mineral reserves report







## **Turkey: Growing Revenues and Cash Flow**



- 100% WI in two production licenses covering 110 km<sup>2</sup>
  - Includes Poyraz Ridge, Destan & Yakamoz gas fields
- Extensive seismic coverage
  - 472 km of regional 2D and Full 3D over Poyraz Ridge
- Company owned and operated gas plant
  - Sales gas pipeline connected into the ITGI pipeline
  - Commercial production commenced in 2017 with +98% uptime
  - Strong gas prices continue
    - Reference gas price of CA\$14.67 /Mcf as of January 1, 2024
  - Production growth opportunities to realize gas price benefits
    - Ongoing workover and optimization program
    - Appraisal of the recent Yakamoz discovery

Condor's Production Licenses in Western Turkey



#### Condor's Poyraz Ridge Gas Plant



## Yakamoz: Organic Growth Opportunity



### Yak-1ST gas discovery drilled in 2021

- Preliminary results are encouraging with 3 of 4 targets gas bearing
  - Strong gas shows and reservoir-quality formations encountered
  - > Confirmed the presence of gas bearing carbonates
  - > Deeper Eocene formation with gas shows discovered
- Yak-1ST exhibits similar mud gas and gamma ray responses to Poyraz Ridge PW-1ST well
  - PW-1ST is the biggest Poyraz Ridge producer
- Yak-2 well has been designed to penetrate the Yakamoz structure crest
  - Highest probable fracture concentration, leading to highest potential gas flow rates
  - Penetrates Yak-1ST multiple gas bearing targets
  - Significantly lower wellbore angle on Yak-2 to facilitate full evaluation compared with Yak-1 ST re-entry
    - > Yak-1ST can be re-entered after Yak-2 is drilled and tested
- Partnering discussions ongoing to drill Yak-2



#### Yak-2 and Yak-1ST Locations



## **Condor's ESG**



### Environmental Stewardship

- Net-zero pathway defined and being executed
- Eliminate gas venting in Uzbekistan
- Maturing lithium brine development for EV battery manufacturing
- Introducing LNG production in Central Asia to reduce diesel fuel usage
- "Best in Class" Canadian processes and technologies applied to all Condor operations worldwide

### Social

- Donated over \$5 million to social programs in the regions where Condor operates
- Invested over \$1.6 million in training and educating its employees, both internationally and in-country
- Continued commitment to train and employ nationals in new projects
- Governance
  - Robust system of corporate governance and internal controls
  - Comprehensive set of policies and practices that guide the accepted behavior of our staff, management and Board





Drilling a Water Well



## **Near Term Priorities and Catalysts**



# Begin operation of Uzbekistan gas fields in March 2024

- Complete environmental and technical baseline studies
- Use 'first mover' advantage to pursue additional gas revitalization projects, Exploration opportunities, LNG

### Advance Kazakhstan lithium development

- Drill and test the first well in the next 12 months
- Expand Li acreage position

### Execute definitive agreements for modular LNG production in Kazakhstan

- Progress discussions with end-use customers and funding
  - > Initial Customers: national railways and mines
- Other Potential Customers: national marine, long-haul truck fuel stations, remote community power
- Increase Turkey gas production, revenues and cashflow
  - Execute Poyraz Ridge workover opportunities
  - Pursue Yakamoz gas discovery appraisal



Condor Presented at the Prime Minister's Kazakhstan GIR – Nov 2023



#### February 2024



## Appendix – Additional Information

## **Condor's Leadership Team**



### Successful track record of capturing opportunities and executing developments

**Don Streu – President, CEO & Director** Former Chevron Current Honorary Consul of the Republic of Kazakhstan for Alberta

Management

Sandy Quilty – VP Finance & CFO Former Arawak, FIOC, BJ Services, PWC

Jon Erickson – Senior VP Operations Former Chevron, Tullow, Burren Energy

**Norman Storm – Managing Director** Condor co-founder and former Director Osisko Mining

**Trent Mercier – VP and General Counsel** Former Stikeman Elliott, Norton Rose Fulbright **Board of Directors** 

**Dennis Balderston** *Chairman Former Partner at E&Y* 

Andrew Judson Lead Director Director of Pieridae Energy, Drift Resource, Field Safe

**Werner Zoellner** Founder of Patrimonium Private Equity

## **Management Biographies**



<b>Don Streu</b> President & CEO	Mr. Streu has over 37 years experience in the oil and gas industry including 22 years with Chevron working in Angola, Indonesia, Nigeria, Canada and the United States. Mr. Streu was the asset manager of Angola's first deepwater production: a 100,000 bopd operation that went from discovery to first oil in only 30 months. As Chevron Indonesia's Planning Manager, Mr. Streu was responsible for developing strategic and tactical plans for an organization producing in excess of 350,000 bopd. Mr. Streu was also the Asset Manager for Chevron Nigeria Limited, managing the entire offshore production of 250,000 bopd. He has been the President and CEO of Condor since September 2008. Mr. Streu is currently the Honorary Consul of the Republic of Kazakhstan for Alberta and a National Board Director for the Canada Eurasia Chamber of Commerce (CECC). He is also a Board Director for Tethys Petroleum Ltd, a TSX-V listed oil and gas company.
<b>Sandy Quilty</b> VP Finance & CFO	Mr. Quilty is a Chartered Accountant with over 30 years experience in the international oil and gas industry working for exploration, production and service companies in Canada, UK, Netherlands, China and over 25 years in Kazakhstan and other CIS countries. Mr. Quilty articled at Pricewaterhouse and was previously Vice President of Finance at Arawak Energy Corporation, CFO at Altius Energy Corporation and Finance and Accounting Manager at Fracmaster/BJ Services.
<b>Jon Erickson</b> Sr. VP Operations	Mr. Erickson has over 35 years experience with international E&P companies including Oxy, Texaco, Chevron, Tullow Oil and Burren Energy. He has been involved in onshore and offshore asset management operations in the Middle East, Russia, Kazakhstan, Turkmenistan, Africa, and South America. He has provided effective leadership in the technical execution of projects, in particular reducing costs and implementing new technologies to enhance operational, environmental and safety results. He was instrumental in the development and expansion of assets internationally through drilling optimization and streamlining of production lifting and facilities. Mr. Erickson has managed LNG projects in several countries including Mozambique, Chad, and Gabon, for gas to power and for diesel displacement. Mr. Erickson has held past positions of Chief Operations Officer, General Manager – Operations and Drilling Manager in various oil and gas ventures. Mr. Erickson holds a degree in Petroleum engineering as well as an MBA from Eli Broad Business school.

## **Management Biographies**



<b>Norman Storm</b> <i>Managing Director</i>	Mr. Storm has conducted business in Kazakhstan for over 28 years and during this period has been involved in a wide array of business activities, including: oil and gas exploration and production, mining, oil field services, domestic and international transportation services, and manufacturing. Mr. Storm is the Managing Director of Eurasia Resource Value SE, a European-based private investment fund that is the founder of Condor Energies, as well as Osisko Mining, the developer of Canadian Malartic, Canada's largest gold mine, near Val d'Or in Quebec. Mr. Storm also co-founded Kazakhstan's first international transport company that was the founding member of KAZATO, the IRU's (Switzerland) customs bonding agency for road transportation in Kazakhstan. The company served many of the region's major resource projects including: Kumtor Gold, Petro-Kazakhstan, Tengizchevroil, Kashagan, and Shell Temir.
<b>Trent Mercier</b> VP and General Counsel	Mr. Mercier specializes in international resource project transactions and public-private investment law, and has advised operating companies, supply companies, financial institutions and governments on resource projects in over 25 countries. He was a partner and global co-chair of the oilfield services group of Norton Rose Fulbright (a leading global law firm) and most recently a partner at Stikeman Elliott (the leading M&A and energy law firm in Canada). Mr. Mercier is the co-author of world-leading forms of investment agreements for investor-state oil and gas projects and lead author of the Canadian master agreement for procurement of oilfield goods and services. Mr. Mercier is also a published author and a former instructor at the University of Calgary on International Petroleum Transactions. Supplementing his extensive legal expertise, Mr. Mercier has an education in geology and worked for Alberta's energy regulator.

## **Forward Looking Statements (1 of 3)**



Certain statements contained in this presentation constitute forward looking statements. These statements may relate to future events or Condor's future performance. All statements other than statements of historical fact are forward looking statements. The use of any of the words "anticipate", "appear", "plan", "continue", "estimate", "expect", "forecast", "may", "will", "project", "should", "could", "would", "believe", "predict", "intend", "target", "scheduled", "potential", and "in process of" and similar expressions are intended to identify forward looking statements. These statements involve known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking statements. No assurance can be given that these expectations will prove to be correct, and such forward looking statements included in this presentation should not be unduly relied upon. These statements speak only as of the date of this presentation. In addition, this presentation may contain forward looking statements and forward-looking information attributed to third party industry sources. Without limitation, this presentation contains forward looking statements pertaining to the following: the timing and ability to decrease GHG; the timing and ability to produce and supply LNG; the timing and ability to develop lithium brine deposits for battery production; the timing and ability to complete handover activities, commence operations and operate 8 gas fields in Uzbekistan; the timing and ability to receive a percentage of net revenues less costs and the amounts; the timing and ability to apply proven technologies to increase production rates, recoveries and decrease costs; the timing and ability to complete the environmental and technical baseline studies; the timing and ability to mobilize equipment; the timing and ability to obtain additional gas projects, exploration opportunities and LNG applications; the timing and ability to transport and store LNG; the timing and ability for modular LNG plants to be more efficient and cost effective than medium sized industrial users; the timing and ability to localize LNG production and distribution; the timing and ability for LNG to be more environmentally friendly than diesel; the timing and ability to generate lower GHG, particulate and sulphur emissions; the timing and ability of LNG to enhance engine performance, have less wear, provide more energy output by weight, improve efficiency, require less frequent refuelling and realize faster delivery times as compared to diesel only equipment; the timing and ability to receive the feed gas allocation; the timing and ability to realize LNG production in 2025; the timing and ability to support the strategy to materially expand the TITR; the timing and ability to confirm volumes and delivery schedules with railway and marine companies; the timing and ability to progress discussions with end-use customers and funding; the potential for the lithium license areas to contain commercials deposits; the extent to which prior lithium testing results are indicative of future testing results; the timing and ability of the untested intervals to provide additional lithium brine potential; the timing and ability to obtain a second lithium brine mining license; the timing and ability to fund, permit and complete the planned drilling activities including drilling additional wells; the timing and ability to produce lithium by utilizing closed-looped DLE production technologies or other means; the timing and ability to confirm the lateral extensions and concentrations of the brine deposits; the timing and ability to generate a NI 43-101 compliant report; the timing and ability to complete the planned workover and optimization program and increase production; the timing and ability to appraise the Yakamoz discovery; the timing and ability to find a partner to drill Yak-2; the timing and ability to execute the net-zero pathway; the timing and ability to eliminate gas venting; the timing and ability to access gas pipelines and sales markets; the timing and ability to obtain the various approvals and to conduct the Company's planned exploration, appraisal, development, construction and other activities; the expectations, timing, and costs of the Company's planned activities; and the timing and ability to obtain future funding for the Company's planned activities on favorable terms, or at all.



Regarding lithium historical estimates, the Company is not treating the historical estimate as current mineral resources or mineral reserves as additional drilling and testing is necessary, and a qualified person has not done sufficient work to classify the historical estimates as current mineral resources or mineral reserves. It is uncertain if further drilling will result in the area being delineated as a mineral resource or reserve.

The forward-looking statements included in this presentation are expressly qualified by this cautionary statement and are made as of the date of this presentation. Condor does not undertake any obligation to publicly update or revise any forward-looking statements except as required by applicable securities laws.

With respect to forward looking statements and forward looking information contained in this presentation, assumptions have been made regarding, among other things: the ability to obtain qualified staff and equipment in a timely and cost efficient manner; the regulatory framework governing royalties, taxes and environmental matters; the ability to market natural gas production; the applicability of technologies for recovery and production of natural gas reserves; the recoverability of natural gas reserves; future development plans for Condor's assets proceeding substantially as currently envisioned; future capital expenditures; future cash flows from production meeting the expectations stated herein; future debt levels; operating costs; the geography of the areas of exploration; the impact of increasing competition; and the ability to obtain financing on acceptable terms.

By its very nature, such forward-looking information requires Condor to make assumptions that may not materialize or that may not be accurate. Forward-looking information is subject to known and unknown risks and uncertainties and other factors, which may cause actual results, levels of activity and achievements to differ materially from those expressed or implied by such information. Such risks and uncertainties include, but are not limited to: regulatory changes; the timing of regulatory approvals; the risk that actual minimum work programs will exceed the initially estimated amounts; the results of exploration and development drilling and related activities; factors affecting the lithium license seller's ability to complete the sale of the lithium license to Condor; prior lithium testing results may not be indicative of future testing results or actual results; imprecision of reserves estimates and ultimate recovery of reserves; the effectiveness of lithium mining and production methods including DLE technology; historical production and testing rates may not be indicative of future production rates, capabilities or ultimate recovery; the historical composition and quality of oil and gas may not be indicative of future composition and quality; general economic, market and business conditions; industry capacity; uncertainty related to marketing and transportation; competitive action by other companies; fluctuations in oil and natural gas prices; the effects of weather and climate conditions; fluctuation in interest rates and foreign currency exchange rates; the ability of suppliers to meet commitments; actions by governmental authorities, including increases in taxes; decisions or approvals of administrative tribunals and the possibility that government policies or laws may change or government approvals may be delayed or withheld; changes in environmental and other regulations; risks associated with oil and gas operations, both domestic and international; international political events; and other factors, many of which are beyond the control of Condor; and capital expenditures may be affected by cost pressures associated with new capital projects, including labour and material supply, project management, drilling rig rates and availability, and seismic costs.



These risk factors are discussed in greater detail in filings made by Condor with Canadian securities regulatory authorities including the Company's: Annual Information Form; Consolidated Financial Statements and related Management's Discussion and Analysis for the year ended December 31, 2022; Interim Condensed Consolidated Financial Statements for the three and nine months ended September 30, 2023, which may be accessed through the SEDAR+ website (www.sedarplus.com).

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## **Abbreviations**



0110	
GHG	Green House Gas
m	meter
km	kilometer
km²	square kilometer
mg/L	milligram per litre
MM	million
Mcf	thousand cubic feet
TCF	trillion cubic feet
bopd	barrels of oil per day
NI	National Instrument
ISO	International Organization for Standardization
Q	quarter
2D	two dimensional
3D	three dimensional
0C	degrees Celsius
\$	Canadian dollars
CA\$	Canadian dollars
US\$	United States dollars
d	day
%	percent
CEO	Chief Executive Officer
CFO	Chief Financial Officer
VP	Vice President
WI	Working Interest
TSX	Toronto Stock Exchange
+	more than
LNG	liquified natural gas
mLNG	modular LNG
BTU	British thermal units
MoU	Memorandum of Understanding
PEC	production enhancement contract
UNG	Uzbekneftegaz JSC - State-owned holding company of Uzbekistan's oil and gas industry
TITR	Trans-Caspian International Transportation Route
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